

Foster



BellSouth Telecommunications, Inc.
Room 22B22
333 Commerce Street
Nashville, TN 37201-3300

Jim Gotto
Manager
Regulatory
615 214-3815
Fax 615 214-8867

April 11, 2002

RECEIVED

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TARIFF FILING

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TELECOMMUNICATIONS DIVISION

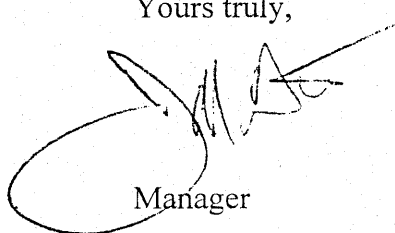
Ms. Darlene Standley
Regulatory Manager
Tennessee Regulatory Authority
460 James Robertson Parkway
Nashville, Tennessee 37243-0505

Dear Ms. Standley:

From May 6, 2002 through August 2, 2002 business customers whose total monthly billed BellSouth® revenues are more than \$3000 per location and who purchase BellSouth® Frame Relay service on a 24 month or longer tariffed contract will receive a waiver of non recurring charges and the first month's recurring charges on all Frame Relay Customer Connections and associated Broadband Exchange Line service. In addition, they will receive a waiver of the first month's recurring charge on Committed Information Rate. Finally, a Nortel 2430 or Cisco 2620 router (maximum of three per customer) will be provided at no charge when they purchase a fractional T or T1 Customer Connection on a 36 month contract.

Please call me at 214-3815 if additional information is needed.

Yours truly,


Manager